



K.E.Society's
Rajarambapu Institute of Technology

(An Autonomous Institute, Affiliated to Shivaji University, Kolhapur)
The Institution of Engineers (India) Kolkata; TEQIP Phase-II Funded,
Approved by AICTE, New Delhi, Govt. of Maharashtra.
Department of Management Studies (MBA)



5.1.3 The following Capacity Development and Skill Enhancement activities are organised for improving students' capabilities 1. Soft skills, 2. Language and communication skills, 3. Life skills (Yoga, physical fitness, health and hygiene) 4. Awareness of trends in technology

Sr No	Name of the Capacity Development and Skill Enhancement programme	Year of implementation	Number of students enrolled	Name of the agencies/consultants involved with contact details, if any
1	Life Skills Training Program	2022	150	Rubicon
2	Confidence Building & Art of Introduction	2022	150	Thriving Pad
3	Recent Trends in Category Management (Retail Sector)	2022	135	Akshay Sarvaan, Category Manager, Big Basket – Bangalore, an Alumni of Indian Institute of Sambhalpur
4	Indian Ethos and Stress Management	2022	160	Prajapita Brahmakumari, BK Nitin Kulkarni and Dr. Rahul More
5	Two Days Training Program on Dance, Drama & Music for Beginners	2022	131	Under Lead college scheme, Shivaji University, Kolhapur
6	Finanacial Literacy Program	2022	35	Laxmikat katti, Financial Literacy Trainer, Bank Of India, Sangli
7	Money Management and Career Opportunities	2022	100	Suhas Rajput, Head , Proficient Minds
8	Banking Job Opportunity and challenges	2022	170	Pradeep Khare Zonal Manager Bank Of India, Kolhapur Zone.



K.E.Society's

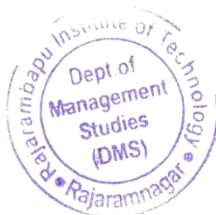
Rajarambapu Institute of Technology

(An Autonomous Institute, Affiliated to Shivaji University, Kolhapur)
The Institution of Engineers (India) Kolkata; TEQIP Phase-II Funded,
Approved by AICTE, New Delhi, Govt. of Maharashtra.

Department of Management Studies (MBA)



9	Wealth Creation and Career Opportunities in Securities Market	2023	138	Suhas Rajput, Head , Proficient Minds
10	Microsoft PowerPoint 2016	2022	140	Mr. Aman Pathan, CEO Bubble Byte, Mob. No. 8605445039
11	Drone Pilot Training	2022	35	Rushikesh Wadkar, Senior Instructure, RPTO, RIT, Islampur
	3d printer	2022	35	AICTE Idea Lab, RIT, Islampur
	laser cutting	2022	35	AICTE Idea Lab, RIT, Islampur
	arduino	2022	35	AICTE Idea Lab, RIT, Islampur
	wood router cnc	2022	35	AICTE Idea Lab, RIT, Islampur
	3d scanner	2022	35	AICTE Idea Lab, RIT, Islampur
	3d printer	2022	35	AICTE Idea Lab, RIT, Islampur
12	Entrepreneurs bootcamp	2022	35	AICTE Idea Lab, RIT, Islampur



HOD-MBA



Kasegaon Education Society's,
**Rajarambapu Institute of
Technology, Rajaramnagar.**

A REPORT ON TRAINING ON “LIFE SKILLS”

**Organized by
Department of Management Studies**

29, 30 & 31st December 2022

Location: Dept. of Management Studies, RIT

No. of beneficiary: 150

Beneficiary to: Students of FY MBA and FY MBA-IEV

Co-ordinator: Prof Madhav. Tilve

INTRODUCTION

Every year Masters of Business Administration (Department of Management Studies), Rajarambapu Institute of Technology, arranges training on “**Life skills**” for FY MBA and FY MBA-IEV Students in association with Rubicon Skill Development Pvt. Ltd. This academic year too the training was organized for students.

ABOUT RUBICON SKILL DEVELOPMENT PVT. LTD:

Rubicon’s “Connect with Work” program, supported by Barclays aims at improving the employability skills of youth. Under this program, students will be trained by corporate trainers to enhance their Life skills which would help them significantly to increase their chance of succeeding in a job interview. This training is provided under CSR activity.

OBJECTIVES OF THE TRAINING:

- To develop the communication skills
- To imbibe a sense of professional skills required in corporate
- To help in students’ personality development
- To make students learn business technicalities

SUMMARY

The training was arranged for Eight hours a day for three days i.e. on 29, 30 & 31 December 2022 for three different batches. A total of 150 students got benefitted from this training both FY MBA and FY MBA-IEV.

TOPICS COVERED UNDER THIS TRAINING: -

- ✓ Business Communication
- ✓ E-mail etiquettes
- ✓ Interview techniques
- ✓ Confidence building
- ✓ Presentation skills
- ✓ Group Discussions etc.

TRAINERS

There were 3 resource persons (Bhakti Phadke, Shamli Powar, Mustakim Syed) for 3 batches, these trainers were possessing well experience and were from corporate field and had great skills in training the students.

OUTCOMES OF TRAINING:

The training proved very successful as students were able to learn many business technicalities like Business communication, E-mail etiquettes, interview techniques, confidence building, presentation skills, group discussions etc., and these students were happy and satisfied with the delivery of the training as the Trainers made the sessions lively by providing practical exposure.

STILLS FROM THE TRAINING SESSIONS



THANKYOU



Kasegaon Education Society's,
**Rajarambapu Institute of
Technology, Rajaramnagar.**

A REPORT ON
TRAINING ON “Confidence Building & Art of
Introduction”

Organized by
Department of Management Studies

09 April 2023

Location: Dept. of Management Studies, RIT

No. of beneficiary: 150

Beneficiary to: Students of FY MBA and FY MBA-IEV

Co-ordinator: Prof Madhav. Tilve

INTRODUCTION

Every year Masters of Business Administration (Department of Management Studies), Rajarambapu Institute of Technology, arranges training on “**Confidence Building & Art of Introduction**” for FY MBA and FY MBA-IEV Students in association with Thriving Pad Pvt. Ltd. This academic year too the training was organized for students.

ABOUT Thriving Pad PVT. LTD:

Thriving Pad “Connect with Work” program, supported by Barclays aims at improving the employability skills of youth. Under this program, students will be trained by Resume Writing, Confidence Building, Art of Introduction, Soft Skills, Communication Skills, and Effective Communication. This training is provided under CSR activity.

OBJECTIVES OF THE TRAINING:

- To develop the communication skills
- To imbibe a sense of professional skills required in corporate
- To help in students’ personality development
- To make students learn business technicalities

SUMMARY

The training was arranged for Eight hours a day for three days i.e. on 09 April 2023 for three different batches. A total of 150 students got benefitted from this training both FY MBA and FY MBA-IEV.

TOPICS COVERED UNDER THIS TRAINING: -

- ✓ Business Communication
- ✓ E-mail etiquettes
- ✓ Interview techniques
- ✓ Confidence building
- ✓ Presentation skills
- ✓ Group Discussions etc.

TRAINERS

There were 2 resource persons (Bhakti Phadke, Pooja Sing) for 3 batches, these trainers were possessing well experience and were from corporate filed and had great skills in training the students.

OUTCOMES OF TRAINING:

The training proved very successful as students were able to learn many business technicalities like Business communication, E-mail etiquettes, interview techniques, confidence building, presentation skills, group discussions etc., and these students were happy and satisfied with the delivery of the training as the Trainers made the sessions lively by providing practical exposure.

STILLS FROM THE TRAINING SESSIONS



THANKYOU



Date: 17.06.2022

Guest Lecture on the Topic – “Recent Trends in Category Management (Retail Sector)”

Topic: “Recent Trends in Category Management (Retail Sector)”

Venue - MBA Conference Hall.

Resource Person: Mr. Akshay Sarwan Category Manager, Big Basket – Bangalore, an Alumni of Indian Institute of Sambhalpur.

Day, Date & Time: Saturday, 17th June 2023 Time: 11.00 a.m. to 3.00 p.m.

Beneficiaries: 200 Students (All MBA – Regular & IEV and Open Elective - Marketing For Engineers Students)

Objectives:

Objective of the Session is to provide insights to MBA Students based on the future of category management teams, their responsiveness, leveraging new capabilities such as neural networks and Big Data to micro- target shoppers, fine-tune individual stores, and bridge the physical and digital worlds to personalize the shopping experience.

Outcomes: After successful completion of workshop students will be able to:

- Identify the key objectives of category management.
- Manage the supply chain and relationships with the various vendors and monitor their performance by keeping accurate records.
- Negotiate with the suppliers, finalize contracts, and manage them throughout their lifecycle.

Introduction of Guests was done by Dr. Mrs. Seema S Desai (Head, Cultural Cell), Felicitation was done at the hands of Dr. H. V. Gaikwad (HOD, DMS) & Vote of Thanks was given by Student Representative, Ms. Akshata Suryawanshi (MBA I Div A)
Discussion held:

The resource person is the alumnus of Indian Institute of Sambhalpur. MBA Dept. He has been working in Category Management Division retail sector since seven years. He has shared his own experience of retail sector in the beginning and then explained following important point on the topic selected for the session.

1. Retail Industry scenario in India.
2. Live case studies were shared and discussed.
3. Challenges faced by the marketer's category management.
4. What are the good job opportunities in category management?

Coordinator: Dr. Mrs. Seema S Desai

Dr. Mrs. Seema S Desai

Faculty Coordinator, Marketing Club.

Department of Management Studies, RIT, Rajaramnagar



K.E.Society's
Rajarambapu Institute of Technology
(An Autonomous Institute, Affiliated to Shivaji University, Kolhapur)
The Institution of Engineers (India) Kolkata; TEQIP Phase-II Funded,
Approved by AICTE, New Delhi, Govt. of Maharashtra.
Department of Management Studies (MBA)



Some Glymss





Kasegaon Education Society's,
**Rajarambapu Institute of
Technology, Rajaramnagar.**
(An Autonomous Institute)

Department of Management Studies (MBA)

Organized

One Day Workshop on

**Indian Ethos and Ethics by Brahmakumari
and**

Stress Management by Dr. Rahul More



Brahma Kumaris

A Report

Date : 26/12/2022

Venue : MBA Seminar Hall

No. of Participants : 160

Coordinator : Mr. Shakil M. Mulla (Assistant Professor)

ABOUT WORKSHOP

Indian ethos guides human beings on how to live a life with the qualities of truthfulness, purity, compassion, forgiveness, self-satisfaction, simplicity, equality, control of sense of organs and many more. The objective of the workshop was to sensitize and generate a dialogue based on Indian classical economic, business and ethical concepts that are not only part of the textual tradition since ages but have also been in practice over centuries through Indian business persons both in India and overseas.

OBJECTIVES of Workshop

- Guide human beings on how to live a life with the qualities of truthfulness, purity, compassion, control of sense of organs and many more.
- Understand the nature of stress and its impact on health and behavior.
- Recognize the stressors and signs of stress in their own lives.

Inaugural Session



From left to right -

Dr. Seema S. Desai (MASA Coordinator)

Dr. Hemlata Gaikwad (H.O.D. DMS, MBA)

Prof. Shakil M. Mulla (Workshop Coordinator)

Brahmakumari Bhavan

Mr. Nitin Suresh Kulkarni, BK

Workshop Glimpses





Report of Two Days Training Program on Dance, Drama & Music for Beginners

(Under Lead college scheme, Shivaji University, Kolhapur)

Friday, 17th Mar. to Saturday, 18th Mar. 2023

K. E. Society's Rajarambapu Institute of Technology was organized "Two Days Training Program on Dance, Drama & Music for Beginners" held on Friday, 17th Mar. to Saturday, 18th Mar. 2023. The Training Program was organized by Cultural Cell of RIT under Lead college scheme, Shivaji University, Kolhapur.

The training program has honored by the presence of Dr. Mrs. S. S. Kulkarni (Director, RIT) , Dr. L. M. Jugulkar (Dean, Student Development), Dr. D. G. Thombare (Lead College Coordinator), Dr. R. G. Desavale (Head, Cultural Cell), Dr. Sachin S. Patil (Head, CSE - AIML Dept.), Dr. Mrs. H. V. Gaikwad (Head, Dept. of Mgt. Studies) , Prof. S. S. Karanjkar (Training Program Coordinator), Prof. Avdhut Kundale (Training Program Co-coordinator), Prof. Ganesh B. Patil (Training Program Co-coordinator).

The personal & professional development of the students is depending on active involvement in academic as well as extracurricular activities. The skills based on drama, dance & music helps to cultivate team spirit, promote leadership & boost confidence level which is an important life skill. Also it helps to maintain healthy mind and healthy body. So with this thought process, we have organized two days training program on Dance, Drama & Music for beginners. The objectives of the program were to improve dancing skills among the students through professional training, to develop acting skills, singing & musical instruments skills through professional training.

The trainers invited for this training program was Mr. Sumit Ayyar (Professional Dance Trainer), Mr. Satish Patil (Professional Tabala Trainer), Mr. Kailas Sawant (Professional Singing Trainer), Mr. Rakesh Mistri (Professional Guitar Trainer) and Mr. Omkar Ghokhale (Professional Drama Trainer). All trainers successfully conducted six training sessions with demo for the participants.

The total 131 participants from students, teaching and non-teaching staff were registered for the training program. This workshop was coordinated by Prof. S. S. Karanjkar (Training Program Coordinator), Prof. Avdhut Kundale (Training Program Co-coordinator), Prof. Ganesh B. Patil

(Training Program Co-coordinator). The training program was successfully completed under the guidance of Dr. Mrs. Sushma S. Kulkarni (Director, RIT) , Dr. L. M. Jugulkar (Dean, Student Development), Dr. R. G. Desavale (Head, Cultural Cell).

Photos





Mr. Shrikant S. Karanjkar
 Training Program Coordinator

Dr. R. G. Desavale
 Head, Cultural Cell, RIT

Workshop Report on “Financial Literacy Program”

organized by Department of Management Studies with Bank of India (BOI)

Financial Literacy is very essential to a successful life be it a personal or professional. The earnings of money and its management are very vital in every one's life. The financial literacy helps the students to deal with the money in the best way and also helps them to make critical financial decisions of their own money. This is one of the life skills to the students which helps them to be the money masters and never allow them to become debtors. The objective of the workshop is to impart the finance management skill and Govt. business loan schemes among the students to utilise this in their StartUps. Hence to impart the knowledge about of financial management the workshop was organised by the Department of Management Studies on the topic 'Financial Literacy Program' on 13-03-2023 and the resource person for this programme was Mr. Laxmikant Vasantrya Katti, Financial Literacy Counsellor (FLC), BOI Sangli.

There were around 34 students from the MBA IEV F.Y. program participated and benefited from the work shop and the learning outcomes of the work shop were how to manage their personal finances, how to avail the Govt. schemes, how to improve CIBIL, how to make portfolio investments to avoid financial losses due to various macro and micro environmental factors and market structure, importance of savings, knowledge about trading and equities, bonds, debentures and other instruments and national banking regulations in investments. The session proved beneficial for the attendees as they clarified their doubts regarding investments and realised the importance of managing earnings prudently.

He discussed PMJJBY(Pradhan Mantri jivan Jyoti Bima Yojana) scheme in detail with criteria and benefits. Also he elaborates the document required for this scheme, how many investments should require to avail scheme and how many rupees return. Then he discussed scheme i.e. PMSBY (Pradhan Mantri suraksha Bima Yojana) with benefits. He also told about Atal Pension Yojana and its benefit after it's the age limit i.e. 60 yrs.

Katti Sir also brief about PMEGP (Prime Minister Employment Generation Program), CMEGP Mudra Scheme (Chief Minister Employment Generation Program), and MUDRA (Micro Units Development and Refinance Agency) Scheme in details with their criteria and benefits.



Felicitation by Dr. Vidya Kadam Mam, Dr. K. S. Patil Sir



Felicitation by offering Small Gift by Dr. K. S. Patil Sir & Prof. Asanket sing Pawar Sir

Date: 10/04/2023.

To,
The Director,
RIT, Rajaramnagar

R. I. T. RAJARAMNAGAR	
Inward No. :	3685
Department :	
Date :	11 APR 2023



Inward No. 109
Date 11/4/23
Acad ☐ St Dev ☐ ☐
PIC inf ☐ PIC R&D ☐

Through,

Dr. S. K. Patil,
Dean Academics,

Subject: - Regarding Permission to organize a Financial Literacy workshop for FY MBA students.

Respected Madam,

We are going to arrange the workshop for students on Financial Literacy for MBA students, which will be held from 13th March from 10:30 am to 04:00 pm. The program will be conducted for 35 students of MBA IEV which is helpful for their skill development & academics. The expected expenses for the said program is Rs. 3000 (remuneration of speaker Rs.2500/- +other exp. Rs. 500/-).

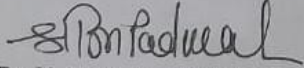
So we request you to permit us to organize the same.

Note: The Workshop will cover the practical aspects of the following courses of current semester:

1. New Venture Establishment and Management (MIV1061)
2. Capstone Project I- Formulation of Business Plan & Development of Business Model (MIV1141)

*Res. Madam,
Kindly requesting
to permit
U/S*

Thanking you.


Dr. U. M. Padwal (RIT-MBA)
(Workshop Coordinator)

*Forwarded
11/4*

*permitted
and*



K.E.Society's
Rajarambapu Institute of Technology

(An Autonomous Institute, Affiliated to Shivaji University, Kolhapur)
The Institution of Engineers (India) Kolkata; TEQIP Phase-II Funded,
Approved by AICTE, New Delhi, Govt. of Maharashtra.

Department of Management Studies (MBA)



Date: 05/04/2023

To,
Mr. Laxmikant Vasantao Katti
Financial Literacy Counselor,
Bank Of India,
Sangli.

Subject: Invitation as resource person for workshop organized for FY MBA Students.

Respected Sir,

To induct our students, we have a practice of conducting skill-oriented workshops, wherein we make them aware of the Entrepreneurship Development journey and Detail Project Report (DPR). The program is scheduled on Thursday, 13th April 2023 at 10:30 am. We would be glad if you could grace the program as a resource person and guide our students. Your knowledge and experience will surely guide them on the path of achieving their dreams.

Thanking you

Yours faithfully,

HOD- MBA
Rajarambapu Institute of Technology,
Rajaramnagar, Islampur

Received
@ 9:45
L. Katti



Rajarambapu Institute of Technology, Rajaramnagar
Department of Management Studies-MBA-IEV 2022-23
Workshop on "Financial Literacy for MBA"

Day & Date: Monday, 13th April 2023 at 11.30 am

Sr No	RollNo	Name	Sign
1	2243003	Patil Vaishnavi Jeevan	<u>Patil</u>
2	2243002	Patil Pratiksha Dhananjay	<u>Patil</u>
3	2243024	Jambade Kishori Kakasa	<u>Jambade</u>
4	2243031	Jadhav Teupthi Vikas	<u>Jadhav</u>
5	2243017	Patil Moturi Phondu	<u>Patil</u>
6	2243032	Pawar Asmita Ankush	<u>A.P.</u>
7	2243033	Chavan Vaishnavi Vishwas	<u>Chavan</u>
8	2243020	Wagh Vaishnavi Ganesh	<u>Wagh</u>
9	2243011	Burase Akanksha Santosh	<u>Burase</u>
10	2243026	Jadhav Priyanka Kiran	<u>Jadhav</u>
11	2243006	Mane Shrutika Anil	<u>Mane</u>
12	2243034	Shinde Geetanjali Subhash	<u>Shinde</u>
13	2243007	Ghorpade Divya Chandrakant	<u>Ghorpade</u>
14	2243027	Girgute Pratik Mahadev	<u>Pratik</u>
15	2243022	Kasture Yash Prakash	<u>Kasture</u>
16	2243008	Kadam Sushant Vishwas	<u>Kadam</u>
17	2243009	Pawar Pruthviraj Mohan	<u>Pawar</u>
18	2243013	Pawar Tejal Tukaram	<u>Pawar</u>
19	2243025	Chinchwadale Tejas Manoj	<u>Chinchwadale</u>
20	2243015	Khot Pruthviraj Dhondiram	<u>Khot</u>
21	2243012	Nalavade Amrut Prakash	<u>Nalavade</u>
22	2243010	Shinde Shubham Ramchandra	<u>Shinde</u>
23	2243019	Patil Rushikesh Uttam	<u>Patil</u>
24	2243030	Ganje Amit Milind	<u>Ganje</u>
25	2243028	Sutar Kisan Balasaheb	<u>Sutar</u>
26	2243029	Patil Sumit Dushyant	<u>Patil</u>
27	2243021	Patil Shubham Narayan	<u>Patil</u>
28	2243005	Kadam Suraj Shaikrishna	<u>Kadam</u>

Workshop on “Financial Literacy for MBA”

[illegible]

Expert Online Session Report: Money Management and Career Opportunities

Date: December 12, 2022 Organizer: Bombay Stock Exchange (BSE) Topic: Money Management and Career Opportunities Audience: MBA students

Introduction: On December 12, 2022, an expert online session on the topic of "Money Management and Career Opportunities" was organized for MBA students. The session was held under the aegis of the Bombay Stock Exchange (BSE) and aimed to provide insights into effective money management strategies and explore various career opportunities in the finance industry.

Session Highlights:

1. **Introduction to Money Management:** The session began with an introduction to money management, highlighting the importance of financial planning and responsible money management. The expert discussed the key principles of budgeting, saving, investing, and risk management, emphasizing the long-term benefits of effective money management.
2. **Investment Strategies:** The presenter provided insights into different investment strategies, including stocks, bonds, mutual funds, and real estate. They explained the concepts of diversification, asset allocation, and risk-return trade-offs, and discussed the potential benefits and considerations of each investment option.
3. **Wealth Creation and Financial Goals:** The session focused on wealth creation and setting financial goals. The expert discussed the importance of defining clear financial objectives, such as retirement planning, education funding, and wealth accumulation. They provided guidance on creating a comprehensive financial plan to achieve these goals and discussed the role of disciplined saving and investment practices.
4. **Career Opportunities in Finance:** The session explored various career opportunities in the finance industry. The expert discussed roles in investment banking, portfolio management, financial analysis, risk management, corporate finance, and financial consulting. They highlighted the skills, qualifications, and industry trends relevant to each career path, providing insights into the potential growth prospects and challenges associated with these roles.
5. **Professional Certifications:** The presenter emphasized the value of professional certifications in the finance industry. They discussed certifications such as CFA (Chartered Financial Analyst), CFP (Certified Financial Planner), and FRM (Financial Risk Manager), highlighting their importance in enhancing career prospects and credibility in the field of finance.
6. **Interactive Q&A Session:** The expert session included an interactive question-and-answer segment. MBA students had the opportunity to engage with the presenter and seek clarifications on specific topics related to money management and career opportunities in the finance industry. The Q&A session facilitated an open dialogue, providing students with valuable insights and practical guidance.

Conclusion: The expert online session on "Money Management and Career Opportunities" organized by the Bombay Stock Exchange (BSE) for MBA students was highly informative

and engaging. The session provided valuable insights into effective money management strategies, investment options, and various career opportunities in the finance industry.

The session's interactive format allowed students to actively participate and gain practical knowledge through the Q&A session. The expert's expertise and industry insights provided valuable perspectives and inspired students to consider pursuing careers in finance.

Overall, the session aligned with the objectives of the Bombay Stock Exchange (BSE) and proved to be a successful event, providing MBA students with a deeper understanding of money management principles and the diverse career opportunities available in the finance industry.



K. E. Society's

Rajarambapu Institute of Technology

An autonomous Institute Affiliated to Shivaji University, Kolhapur

Accredited with A+ grade by NAAC

Department of Management Studies

Topic: Career Opportunities in Banking Sector

Speaker: Mr. Pradeep Khare (Zonal Manager Bank of India, Kolhapur Zone)

Program Coordinator: Dr. Umakant Mahadev Padwal

Date: 10/11/2022


No. of Participants: 170

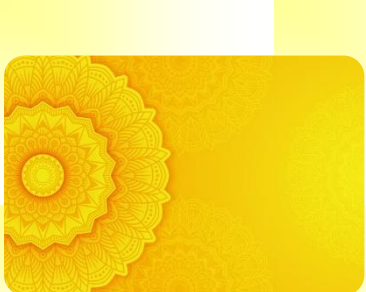
Introduction:

The banking sector, as we all know, plays a pivotal role in the economic development of any nation. It serves as the backbone of the financial system, facilitating the flow of funds, investments, and credit, which are essential for economic growth and stability. This sector offers a plethora of job opportunities, making it an attractive destination for MBA graduates.

In the program Mr. Pradeep Khare (Zonal Manager – Bank of India Kolhapur Zone) delivered the valuable speech on the career opportunities in the banking sector. He interacted with the entrants to discuss managerial skills required for lighting career in the banking sector. He told that banking sector plays a very important role in the economic growth of the country and our banking system has to ensure that its capacity to deliver has to continuously evolve and adapt to the developments in the sector.

Mr. Pradeep Khare Sir discussed some compelling reasons why the banking sector is an excellent choice for MBA students as bellows:


1. **Diverse Career Paths:** Banking is a dynamic field with numerous career paths. You can explore roles in retail banking, investment banking, corporate finance, risk management, financial analysis, and more.
 2. **Stability and Growth:** Banking is known for its stability, even during economic downturns. Additionally, as the global economy continues to evolve, the banking sector adapts, offering countless opportunities for innovation and growth.
- 

- 
6. **High Earning Potential:** A career in banking can be financially rewarding. Entry-level positions often come with competitive salaries and attractive bonus structures, which can significantly enhance your earning potential as you gain experience.
 7. **Skill Development:** The banking sector provides an ideal platform for honing various skills. You will develop analytical, problem-solving, communication, and leadership skills that are highly transferable and will serve you well throughout your career.
 8. **Networking Opportunities:** Working in banking exposes you to a wide network of professionals, clients, and businesses. Building these relationships can be invaluable for your future career prospects.
 9. **Global Opportunities:** Many banks operate on an international scale, providing opportunities to work in different countries, experience different cultures, and gain a global perspective on finance and business.

Also he advised many opportunities to have opportunities in banking sector under the skills as below:

1. **Continuous Learning:** Stay updated with the latest industry trends, regulations, and technologies. Pursuing additional certifications can enhance your knowledge and job prospects.
2. **Networking:** Building a strong professional network is crucial. Attend industry events, join banking associations, and connect with alumni who are already working in the sector.
3. **Internships:** Take advantage of internships and summer programs to gain practical experience and get a feel for the industry.
4. **Soft Skills:** In addition to your technical skills, work on developing your soft skills. Effective communication, teamwork, and adaptability are highly valued in the banking sector.
5. **Ethical Conduct:** Always conduct yourself with integrity and adhere to the highest ethical standards. Trust and reputation are critical in banking.

Conclusion: The banking sector offers a world of possibilities for MBA graduates. As you embark on this journey, keep in mind the countless opportunities for personal and professional growth, as well as the chance to make a meaningful impact on the global economy.



Snapshots of Program:



Webinar Report: Wealth Creation and Career Opportunities in Securities Market

Date: June 16, 2023

Time: 4:00 PM

Organized By: Proficient Minds under the aegis of National Stock Exchange

Resource Person: Mr. Suhas Rajput (Trainer, Proficient Minds)

On June 16, 2023, the National Stock Exchange (NSE) organized a highly informative and engaging webinar on "Wealth Creation and Career Opportunities in the Securities Market" for MBA students. The session, led by the renowned Mr. Suhas Rajput, a trainer from Proficient Minds, proved to be a valuable learning experience for all the participants.

Objective:

The primary aim of the webinar was to provide students with insights into the world of securities markets, enlightening them about the potential for wealth creation and career opportunities in this dynamic field.

Key Takeaways:

1. **Introduction to Securities Market:** Mr. Rajput began by explaining the fundamentals of the securities market, distinguishing between primary and secondary markets. He provided an overview of various financial instruments such as stocks, bonds, and derivatives.
2. **Wealth Creation Strategies:** The resource person emphasized the importance of long-term investment and prudent financial planning. He introduced various investment strategies, including value investing, growth investing, and systematic investment plans (SIPs).
3. **Risk Management:** Mr. Rajput highlighted the significance of risk management in the securities market. He discussed diversification, asset allocation, and the role of risk appetite in decision-making.
4. **Career Opportunities:** The session shed light on the diverse career opportunities in the securities market. Students were made aware of roles in stock analysis, portfolio management, financial planning, and trading. Mr. Rajput shared insights into the skills and qualifications required for a successful career in this field.
5. **NSE's Role:** The National Stock Exchange's role in fostering a transparent and efficient market was also presented. Mr. Rajput explained how the NSE contributes to the overall development of the securities market and the broader economy.
6. **Q&A Session:** The webinar featured an interactive Q&A session, allowing participants to ask questions and seek clarifications on the topics discussed. Mr. Rajput provided comprehensive answers, ensuring that all doubts were addressed.

Feedback and Impact:

The webinar received overwhelmingly positive feedback from the MBA students. Participants praised the clarity and depth of the presentation, as well as Mr. Rajput's expertise in the subject.

matter. Many students expressed a newfound interest in exploring careers in the securities market.

Conclusion:

The webinar on "Wealth Creation and Career Opportunities in Securities Market" was a resounding success, providing MBA students with valuable insights into this dynamic field. It served as a stepping stone for those looking to embark on careers in the securities market and ignited a passion for wealth creation through prudent investments.

The National Stock Exchange's commitment to fostering financial education and awareness was evident in this well-organized and informative event. The knowledge gained during this webinar will undoubtedly play a pivotal role in the future endeavors of the participating MBA students.



Kasegaon Education Society's,

**Rajarambapu Institute of
Technology, Rajaramnagar.**

(An Autonomous Institute)

Department of Management Studies (MBA)

Organized

One Day Workshop on

Microsoft PowerPoint 2016

Resource Person

Mr. Aman Pathan



A Report

Date : 11/02/2023

Venue : MBA Seminar Hall

No. of Participants : 140

Coordinator : Mr. Shakil M. Mulla (Assistant Professor)

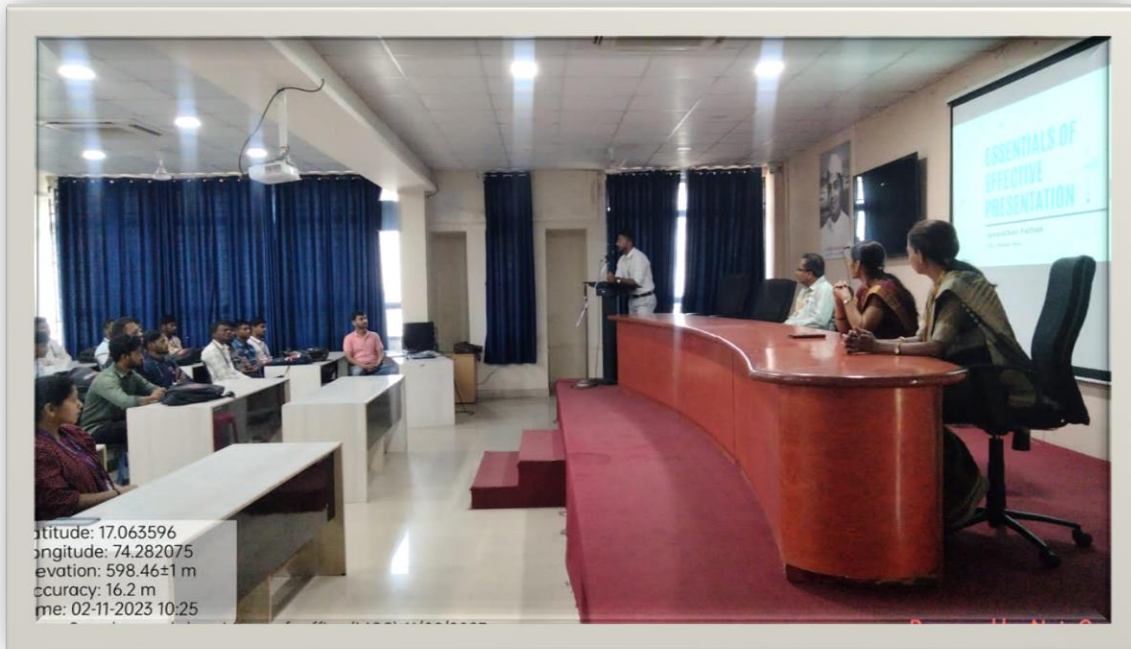
ABOUT WORKSHOP

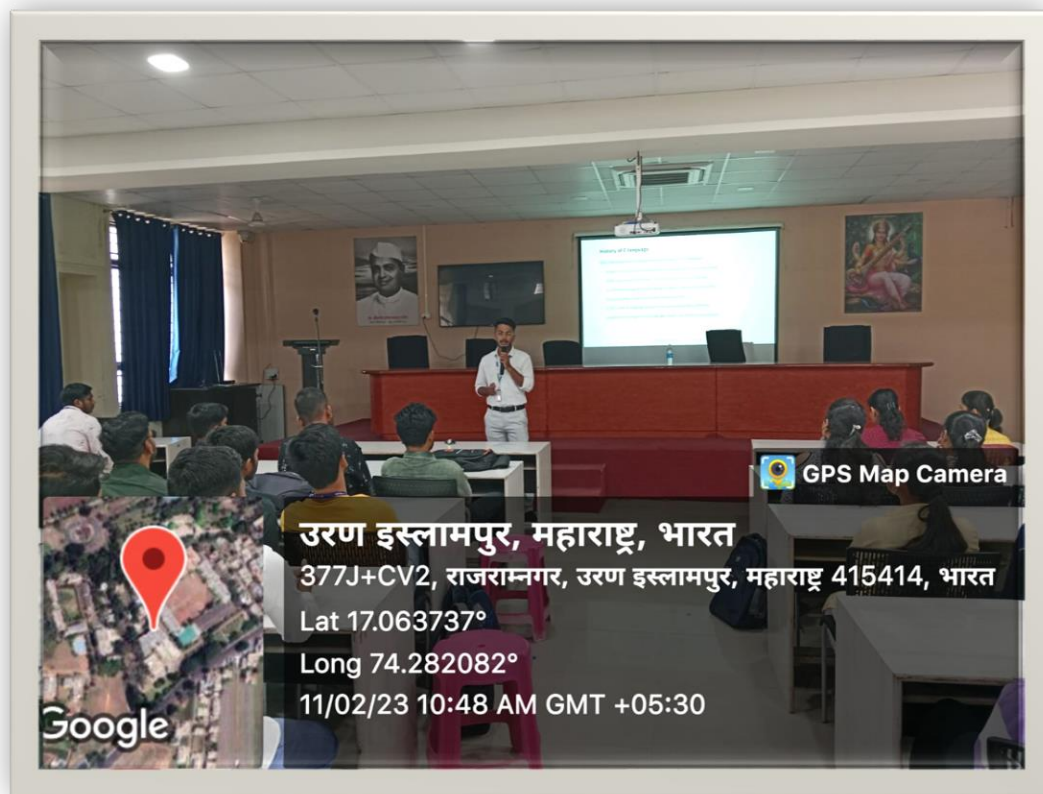
MS PowerPoint is a program that is included in the Microsoft Office suite. It is used to make presentations for personal and professional purposes. Microsoft PowerPoint is an easy program to use and a powerful tool for giving a presentation. Whether your presentation needs a visual kick, tools for collaboration, easy access or the ability to share information beyond the initial meeting, PowerPoint is a good option. It can even help reduce speaking anxiety by drawing eyes away from the speaker and towards a screen. Keeping in mind all these things this workshop is organized for FYMBA students.

OBJECTIVES of Workshop

- Creating and modifying Presentations.
- Insert and format text, shapes, and images
- Apply Slide Transitions, Animate Slide Content
- Configure and Present a Slide Show

Workshop Glimpses





IDEA LAB WORKSHOP ON DESIGN & DEVELOPMENT OF PROTOTYPE (11-13 Jan 2023)

The program will be conducted for 35 students of MBA IEV which is helpful for their Skill development & academics,

This Workshop will help students for academics & personal development as this relate To the following subjects

1. Idea Generation & Validation (MIV1071)
2. Introduction to Entrepreneurship (MIV1011)
3. Capstone Project I- Idea Generation and Proof of concept (MIV1111)

Objective of program is to

1. Expose students to new idea generation techniques
2. Make students understand the role of idea lab in design thinking procedure
3. Make students understand the role of idea lab in design & development of IDEA Lab
4. Give Technological Exposure to MBA IEV Students to improve the scope of thinking

1 Day – Drone Training

11/01/2023

Students have visited to RPTO department in is at 10.10 am. Then students were divide in to 2 group Then M.Rushikesh Wadkar & Mr.Avdhut Patil started the session. Students learn about Drone pilot licensing procedure & drone Simulation Software Students got exposure to different types of drone and flying procedure & protocol. After lunch break they got actual flying experience of drone under instructor

Drone Training at RPTO



Flying Experience with instructor



Day 2 – Idea lab workshop

12/01/2023

3 parallel tracks

1. 3D Printing Machine demonstration
2. Co2 Laser cutting Machine demonstration
3. CNC Wood Router machine demonstration

Students reported to IDEA LAB at 10.10 am In First section theoretical information about to 3d Printer machine, laser cutting and CNC Wooden router machine is covered in which students catered with the following questions what is CNC machine? What is laser cutting? How to use 3D printer? What is price of machine?

Second session was started at 2 pm. in which students divided in three groups in this students learned about How to make drawing ,How to send command in cutting machine , then they got change to get hand on machine .

3D Printing Machine demonstration by Mr. Ansar Mulla



Co2 Laser cutting Machine demonstration by Mr.Akshay Kulkarni



CNC Wood Router machine demonstration by Mr.Dattatray Kadam.



DAY 3 - Arduino Master 13/01/2023

Session was start to 10.10 am.in this students learned right from scratch to the end use application of different sensors in Arduino kit and as this students are not from coding background they taught students how to find and uploading of programme in Arduino kit . Students got hand on training from Mr. Shubham Ombase on Arduino kit with different sensors application

Hand on training with Arduino KIT



Report on Validation & Start-up Development Boot Camp

Topic: Innovation & Prototype Validation

Date: 25th -27th August 2022

Time: 10.00 am to 5.10 pm

Outcomes: After successful completion of Boot Camp students will be able to:

1. Identify and recognize visible business opportunity.
2. Develop business model.
3. Identify problem and apply innovative solutions through ideation.
4. Create ways and identify convergence tool to boost creative process in prototype building.
5. Learn more about effective process of converting prototype into MVP (Minimum Viable Product).

Discussion held:

25th August 2022

The resource person started talk with the presentation of design thinking & system thinking approach in prototype development He covered following points during his session:

1st Session

Time 10.10 am-12.10 pm

Recourse person 1: Mr.Amankhan Pathan, CEO Bubble Byte Ventures

1. Design thinking approach for design of prototype
2. Prototype validation
3. Q & A

2nd Session

Time 1.10 am-3.10 pm

Recourse person 2: Mr. Hitesh Ahire Senior Project Manager Bubble Byte Ventures

1. System thinking approach for prototype design
2. Lean method technique
3. Q & A

3rd Session

Activity for actual prototype design: students are distributed in four groups for this activity

1. Actual Survey and design of desk organiser
2. Designing and building desk organiser (group activity) prototype
3. Q & A

26th August 2022

The resource person started talk with the presentation of the detailed process of how to convert prototype into MVP (Minimum Viable Product) He covered following points during his session:

1st Session

Time 10.10 am-12.10 pm

Resource person 1: Mr. Karan Chavan, Co-Founder of TGP Bio plastics

1. Experience sharing from his personal learning while building TGP Bio plastic
2. Difference between MVP & prototype
3. Steps to design & commercialization of test model of final product
4. Government funding opportunities for start-ups
5. Q & A

2nd Session

Time 1.10 am-3.10 pm

Resource person 2 : Saurabh Bhosale CEO & Founder STARK Tech

1. Experience sharing of his recent innovation '3rd Rolling support to bull kart'
2. Registration process of Idea , Trademark & Copy rights
3. How to overcome challenges faced by competitors in first start up phase
4. Q & A

3rd Session

Activity for actual prototype design: students are distributed in four groups for this activity

1. Students Designed the actual prototype
2. We have organised small exhibition of their products to the faculty and Students
3. We have declared the results & team D won the best design award

27th August 2022

Time 10.10 am-12.10 pm

For this session we have invited Hemant Shah Co-Founder of JK Wealth Pvt Ltd. This session is actually an interaction session with successful young entrepreneur to clear doubts and challenges faced by students during this boot camp

Participants:

1. All Students & Faculty

Photographs of Boot Camp

1.25th August 2022 Director RIT visited to boot camp



2. Students building their own Prototype



3. Exhibition of their Prototype Models for Faculty and Students



4. Hemant JK Shah (Co-Founder & Director -JK Group) interacted with Students on various topics and their doubts



Prof.D.S.Patil.
Faculty Coordinator